

Passion to develop companies with Environment-friendly products or services

Mission

Oraxys is specialized in financing **growth capital** and **buyout activities** for companies that develop and market products or services that are **preserving nature and resources** or **contributing to improve health and well-being**.

The **mission** of Oraxys is to partner with leadership teams of European companies focused on environment-friendly products or services, **to accelerate their development and profitable growth**.

WHAT WE OFFER

- Industrial experiences
- International business networks
- Partnership to scale up

WHAT WE LOOK FOR

- Ambitious leadership teams
- Environment-friendly products & services
- Small & Mid-sized Enterprises



NATURE PRESERVATION

CO2 Management
Benignity of Components
Biodegradability Increase
Soil and Water Conservation



RESOURCE EFFICIENCY

Energy Efficiency
Materials Optimization
Storage
Infrastructure Efficiency



HEALTH

Public Health
Hygiene Increase
Sustainable Living
Noise and Air Control

TARGETED SECTORS

Green Chemistry
Green Agri-business
Waste Management
Eco-Materials
Organic Food and Organic Products
Healthy Living Solutions
Information Technology
Smart Electrical Equipment
Automation and Robotization
Others ...

Our Investment Criteria

ENVIRONMENT-FRIENDLY

Strong opportunity for the marketed products or services

COMPETITIVE ADVANTAGE

Technology, Brand, Know-how or Position in the value chain

LEADERSHIP TEAM

Experienced, Financially committed, Willing to partner

GOVERNANCE

Active Board membership, Minority or majority stake, Aligned interests

ADDED-VALUE OF ORAXYS

Capacity to bring industrial experience, coaching or international networks

COMPANY CHARACTERISTICS

Positive EBIT, Net Sales > EUR 10 million, Headquarter in Europe

INTERNATIONAL EXPANSION

Capacity to expand organically and/or through acquisitions

EQUITY INVESTMENT

EUR 5 to 15 million per company (and more with our investors)

ANTICIPATED LIQUIDITY

5-7 year term (capacity to stay longer on a case-by-case basis)

Our Added Value

We have a proven Business Model based on added value. Depending on the human fit with the CEO of the portfolio company, the sector and the strategy, a duo team is set-up with one **Industrial** team member and one **Financial** team member to bring additional business experiences, broader international networks and environmental KPI's for value creation.

Our Financial Team



Gregory FAYOLLE
MANAGING DIRECTOR

SOCIETE GENERALE ANDERSEN



Laura MOROSI
FINANCIAL AND
OPERATIONS DIRECTOR

CARPENTERS
WORKSHOP
GALLERY pwc



Lucile LAEVENS
LEGAL AND COMPLIANCE
DIRECTOR

mks ALLEN & OVERY



Mickael BEZAGUT
INVESTMENT DIRECTOR

Degroof
Petercam EY



Shiyu DAI
INVESTMENT ANALYST

ESTIN & CO
STRATEGY CONSULTING



Juan XIMENEZ
INVESTMENT ANALYST

ferrovial pwc

Our Industrial Team



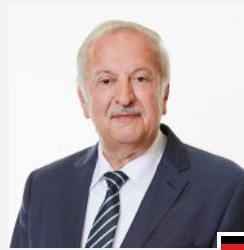
Michel CROCHON
ENERGY MANAGEMENT
Former Executive VP
Strategy and Technology [...]

Schneider
Electric



Sabine EVERAET
DIGITAL, IT AND FMCG
Former CIO for the EMEA
region [...]

The Coca-Cola Company



Werner FUHRMANN
CHEMISTRY
Former CEO of AkzoNobel
Chemicals (now Nouryon) [...]

AkzoNobel

Advisor to PEs such as
IEQT



Christophe JEAN
PHARMA
Former COO and Executive
VP Strategy [...]

NOVARTIS IPSEN

Advisor to PEs such as
BainCapital



Christian KACZMAREK
FOOD
Former CEO of Danone
Central Europe for [...]

DANONE STORCK



Mimi LAMOTE
DIGITAL AND RETAIL
Former General Manager
of C&A in [...]

C&A GrandVision



Gerard TERNEYRE
HEAVY INDUSTRY
Former Executive VP Strategy
and Development [...]

vallourec



Johan VAN DE VEN
ELECTRONICS
Former CTO of Philips
Consumer Electronics [...]

PHILIPS NXP

Why we are unique

COMMITTED FINANCIAL & INDUSTRIAL TEAM

Former managing directors of industrial groups and seasoned entrepreneurs are part of our team. They are recognized experts in their industry. They are financially invested in the Fund. They work with the leadership teams of our portfolio companies on specific projects to contribute added value

BACKED BY LONG-TERM INVESTORS

Oraxys is currently managing 2 Funds invested by industrial families, private investors and holding companies. Oraxys provides in this way two great flexibility leverages to create value for both the investors of our funds and the leadership teams of our portfolio companies: flexibility of time and flexibility of invested amounts

SHARED SUCCESS

The performance of our portfolio companies generates a shared success. The alignment of interests together with a simple, efficient and clear corporate governance are common grounds to work together

ECONOMIC PERFORMANCE



X2.2

Turnover / Five years

HUMAN PERFORMANCE



X1.5

Jobs / Five years

ENVIRONMENTAL PERFORMANCE



Customised
KPI'S

What leadership teams say about us

Ecology management leads to a competitive advantage and creates a higher financial return. We invest in small and mid-sized enterprises and partner with their leadership teams to accelerate the development with a **successful track record**.



Laser-based robots for eco-production
www.lasea.com

NATURE PRESERVATION



Reduce or avoid the use of some chemical raw materials

Axel KUPISIEWICZ
CEO OF LASEA

The unique business model with the Strategic Partners and the industrial experience of Oraxys were key for growth!. ”



Services for facility management information systems
www.aremism.com

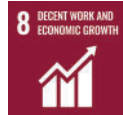
RESOURCE EFFICIENCY



Optimize space and energy consumption for real estate

Xavier ORTS & Patrick METS
CEO AND CFO OF AREMIS GROUP

Oraxys was our majority shareholder for 6 years and has always acted as a caring partner. ”



Organic supermarkets chain and central purchasing centre
www.lescomptoirsdelabio.fr

HEALTH



Increase production and consumption of healthy products

Philippe BRAMEDIE
CEO OF LES COMPTOIRS DE LA BIO

Oraxys was a responsive and pragmatic minority shareholder. ”



Committed to



Member of



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